

FOR IMMEDIATE RELEASE

Vedder Price London Advises BigChange on £100m Transaction with Great Hill Partners

LONDON (24 February 2021) – The London Corporate and Private Equity team at Vedder Price represented BigChange Group Limited (“BigChange”), the leading mobile workforce management SaaS provider, in its sale to and investment from, private equity firm Great Hill Partners in a deal which valued BigChange at £100m.

BigChange’s management team, led by founder and CEO Martin Port, will retain a significant minority stake in the company and will continue to lead the business as it moves into its next phase of development.

BigChange’s pioneering all-in-one mobile workforce and job management solution, “JobWatch,” provides organisations of any size with a paperless means of planning, managing, scheduling, and tracking their mobile workforce operations. Combining CRM, job scheduling, vehicle tracking, a mobile workforce app, and an on-demand booking app, the system can manage in-house and sub-contracted operations simultaneously. In 2020, BigChange was recognized for its outstanding contribution to innovation when it was awarded the prestigious Queen’s Award for Enterprise, one of the highest official honors for companies in the UK. It has also received a two-star rating in the *Sunday Times*’ “Best Companies To Work For” ranking.

Great Hill Partners is a Boston-based private equity firm which targets investments of between of \$25 million and \$500 million in high-growth companies across the consumer, digital infrastructure, financial technology, healthcare, and software sectors.

Andrew Harris, European Head of Corporate and Private Equity, led the Vedder Price team, supported by associates Gerry Kelly and Harrison Hutchinson.

“We are delighted to have been involved with this keynote transaction that will extend BigChange’s global reach,” said Mr. Harris. “Great Hill Partners, Martin Port and the senior team at BigChange have a shared vision, hunger and ambition to grow the business whilst continuing to put the customer first. We look forward to our continued partnership with them as they embark together on this next exciting chapter.”

Mr. Port added “This was a very smooth and efficient process. The Vedder Price team are the best private equity lawyers I have worked with - always proactive and thinking commercially.”

About Vedder Price:

Vedder Price is a thriving commercial law firm with eight offices worldwide including Chicago, New York, Washington, DC, London, San Francisco, Los Angeles, Singapore and Dallas. The firm offers a unique and sophisticated mix of finance, corporate, labor and employment, and litigation legal services, including market-leading practices in global transportation finance, middle-market finance/M&A, executive compensation, employment class actions, investment services and more. Vedder Price has enduring relationships with marquee organizations, and many of the firm’s clients have been with the firm since its founding in 1952. For more information, visit vedderprice.com.

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